

STIC Investments

- Seoul
 - Singapore
 - Ho Chi Minh
-

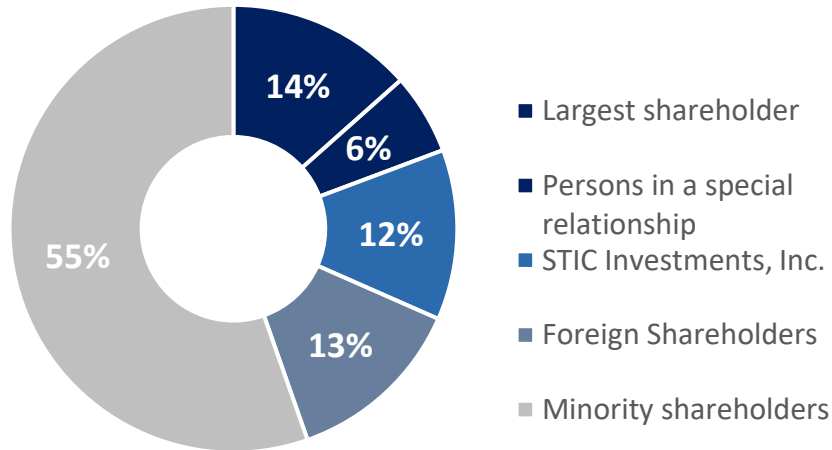
STIC Investments

Company overview

■ Seoul ■ Singapore ■ Ho Chi Minh

Company overview

Ownership Structure



As of Mar 2024

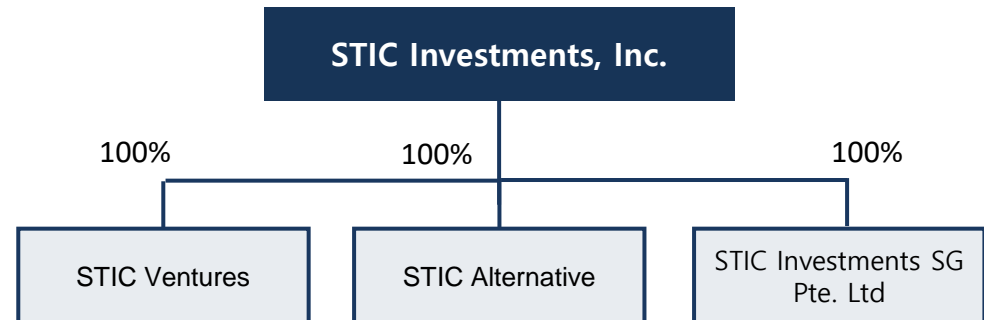
Category	Number of shares issued	Proportion(%)
Largest shareholder	5,600,000	13.44
Persons in a special relationship	2,439,273	5.85
STIC Investments, Inc.	5,129,585	12.31
Foreign Shareholders	5,430,998	13.03
Minority shareholders	23,078,319	55.37
Total	41,678,175	100.00

Overview





As of May 2024

Company Name	STIC Investments, Inc.	Date of Establishment	Jul 1999
Founder	DO, Yong Hwan	CEO	KWAK, Dong Guel KWAG, Dae Hwan
No. of Employee	68 (investment professional 44)	No. of Subsidiaries	3
Stock Code	KOSPI(026890)	Market Cap	KRW 398.4B
Listing Date	Dec 2021	AUM	KRW 7.6T
Total equity	KRW 252.8B	Number of Shares Issued	41,678,175 shares

Affiliated Companies



▣ **STIC Investments (“STIC”) is one of the most experienced private equity firms in Korea.**

 25 Years	 Key Trend Followers	 Broad Investment Spectrum	 Value Creation Experts	ESG Investors
<ul style="list-style-type: none"> • Founded in 1999, STIC has accumulated 25 years of investment experience and strong track record. • Since the launch of its private equity business in 2006, STIC has managed 18 blind funds and 10 project funds. • STIC has achieved aggregate AUM of KRW 8.8 trillion. 	<ul style="list-style-type: none"> • STIC focuses on “Key Trends” and makes investments in leading companies that operate in newly rising sectors. 	<ul style="list-style-type: none"> • STIC invests in opportunities that range from small-cap to large-cap companies. • STIC makes both minority and buyout investments to fulfil various financial needs of target companies. • STIC provides equity, mezzanine, and debt solutions to its investors. 	<ul style="list-style-type: none"> • STIC has the largest portfolio operations function in Korea. Our full-time Operating Partners actively seek to create value for our portfolio companies. • Our Operating Partners support our portfolio companies in the areas of business strategy, corporate development, R&D, marketing, etc. 	<ul style="list-style-type: none"> • Since foundation, STIC has been strictly following “Socially Responsible Investing”. • STIC’s ESG Framework applies core ESG initiatives in all stages of its investment process. • As a proud signatory of UN PRI, STIC empowers ESG initiatives and duties in its operations.

“Access to Various Investment Opportunities”

Accumulating 25 years of investment experience, STIC has gained solid trust from its investors.

Foundation
1999

25 years of investment experience and strong track record

Aggregate Investment Experience
200 years

Over 200 years of aggregate investment experience of partners

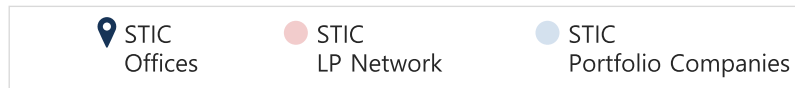


AUM (in KRW)
7.6 tn

Currently managing 13 blind funds and 6 project funds

Invested Companies
100+

Made 100+ private equity investments since 2006



STIC
Subsid-
-aries



STIC Ventures
✓Venture Capital



STIC Alternative
✓RE / Infrastructure

▣ Partners at STIC are seasoned professionals with deep industry expertise.

Executive Managing Partners



YH DO | Chairman

- Founder
- Chairman, KVCA
- CIO, Shinhan Life Insurance
- MBA, Korea University
- BA, Korea University



SW Kang | Head of Risk Management /Strategy

- CIO, KIC
- CEO, Hanwha Asset Management
- BA, Seoul National University



DG Kwak | CIO / Vice Chairman

- Founding member
- Chairman, KITIA
- MBA, Seoul National University
- BA, Youngnam University



JH Chai | Head of Private Equity

- Founder and CEO, Golden Pole
- KI Partners
- MA, Seoul National University
- BA, Seoul National University



Dillion Kwag | COO

- Head of Private Equity, IBK Securities
- Head of Global Investments, NPS
- Head of Risk Management, NPS
- BA, Seoul National University

Managing Partners



KH Lee | Head of Growth Capital

- Investment Manager, KTB Network
- Research Analyst, KISDI
- MBA, Yonsei University
- BA, Yonsei University



IS Kang | Head of Credit

- Investment Manager, Mirae Asset Daewoo
- Research Analyst, Shinyoung Securities
- BA, Seoul National University



JH Ahn | Private Equity

- STIC Investments (2010 ~)
- BA, Seoul National University



KS Park | Head of Biz. Development | Head of ESG

- Barclays / Natixis / Deutsche
- Investment Manager, Samsung Life Insurance
- MBA, Yonsei University
- BA, Yonsei University



SH Lee | Private Equity

- STIC Investments (2006 ~)
- AB, University of Michigan



Jason Cho | Head of Singapore | Private Equity

- Affinity Equity Partners
- Macquarie Capital
- Merrill Lynch
- BS, Cornell University



HJ Lee | Private Equity

- Partner, Bain & Company
- MBA, The University of Chicago
- PA, Yonsei University



JH Lee | Head of Risk Management

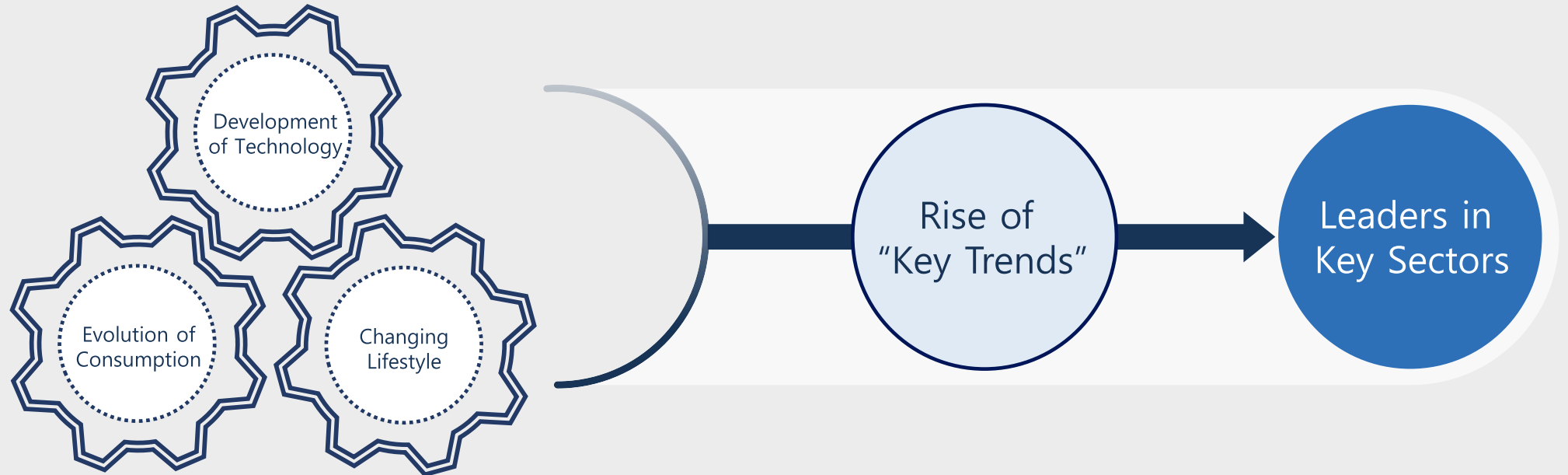
- Partner, Kim & Chang Law Firm
- Law School, Seoul National University
- MBA, Seoul National University
- BA, Seoul National University

STIC Investments

Investment overview

■ Seoul ■ Singapore ■ Ho Chi Minh

STIC focuses on “Key Trends” and invests in leading companies that operate in newly rising sectors.



TREND 01

Digital Transformation

Key Sectors

- E-commerce
- Mobility
- Media/ Entertainment

TREND 02

Energy Transition

Key Sectors

- Eco-friendly Vehicles
- Battery
- Eco-friendly Energy

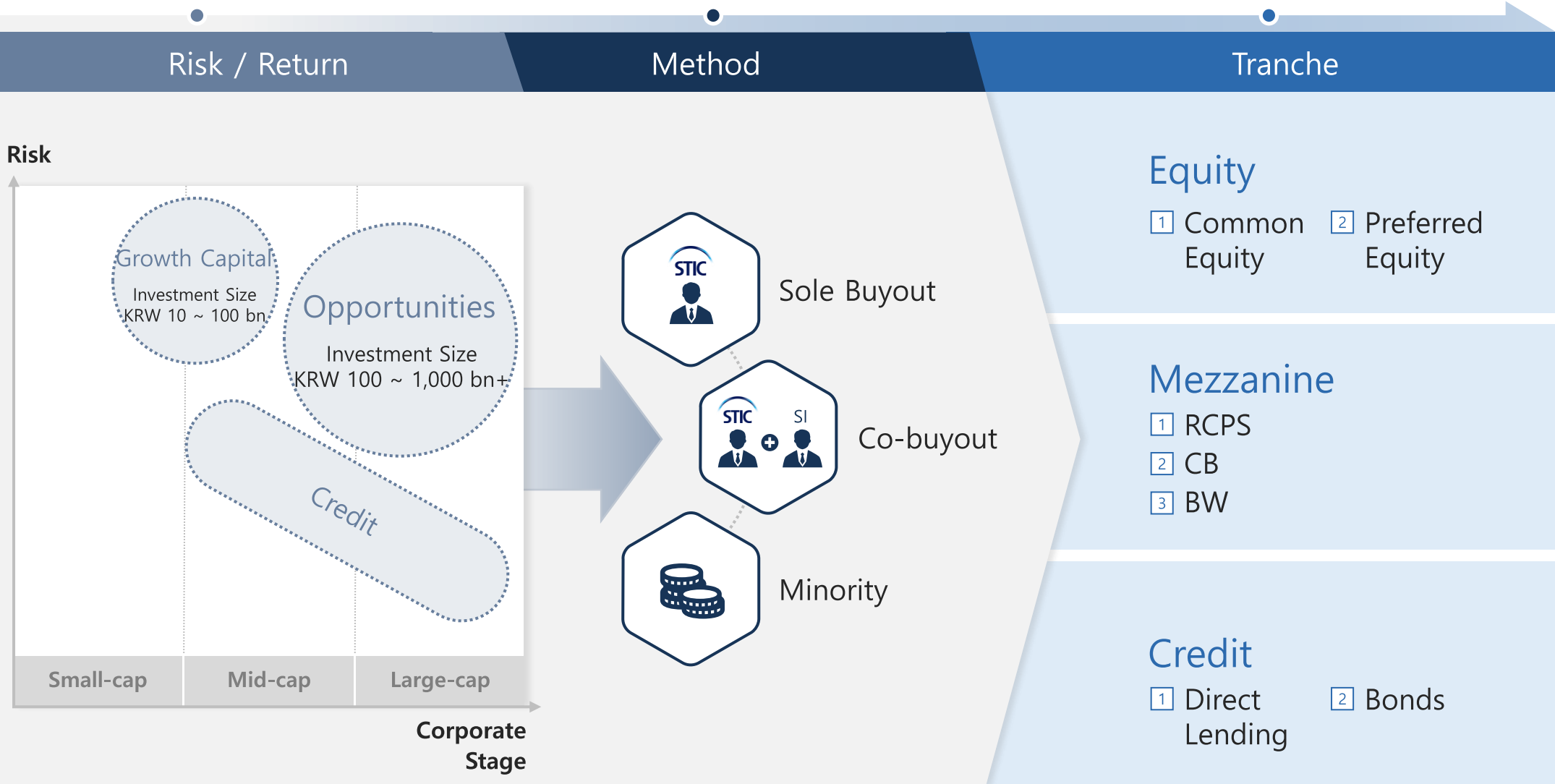
TREND 03

Demographic Change

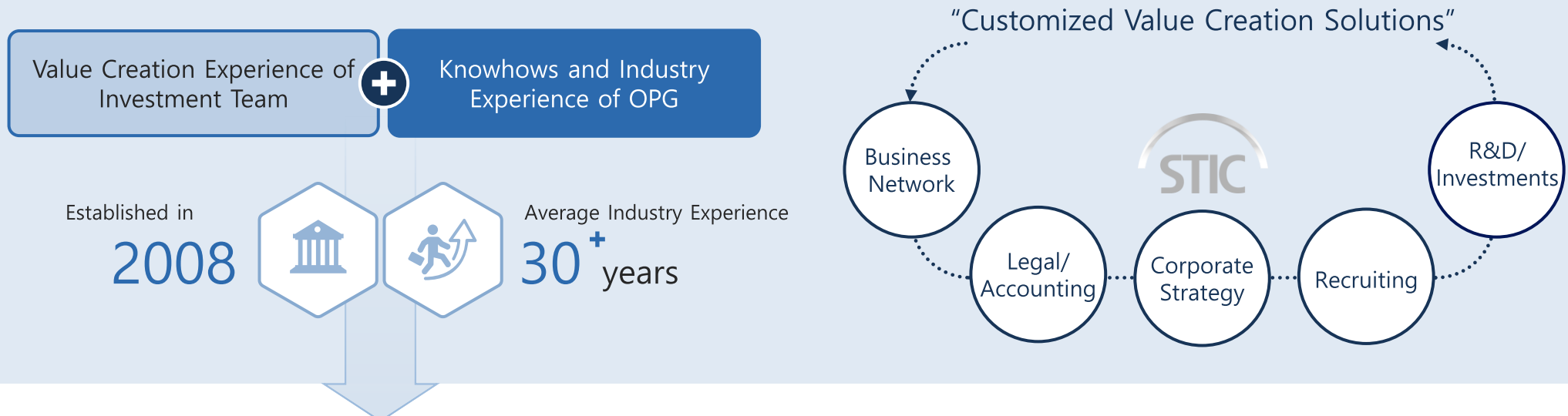
Key Sectors

- Pharmaceutical
- Health Functional Food
- Fitness

STIC's broad investment spectrum provides customized solutions for its investors and target companies.



▣ OPG provides customized value creation solutions for its portfolio companies.



- | | | | |
|--|--|---|---|
|  <p>HP Kim Head of OPG</p> <ul style="list-style-type: none"> • CFO, SK Networks • M.Director, SK Gas • Specialty : M&A, Corporate Strategy |  <p>JH Bae Operating Partner</p> <ul style="list-style-type: none"> • Ministry of Agriculture, Forestry, and Fisheries • Head of Vietnam, UN FAO • Specialty : Vietnam Operations |  <p>KT Kim Operating Partner</p> <ul style="list-style-type: none"> • CEO, SK Innovation E&P • Head of CMS, SK • Specialty : R&D, New Businesses |  <p>KU Kang Operating Partner</p> <ul style="list-style-type: none"> • CEO, DaeKyungO&T |
|  <p>IC Yee Operating Partner</p> <ul style="list-style-type: none"> • CEO, Hwaseung R&A • EVP, Taihan • M.Director, Hyosung • Specialty : Sales, Marketing, Product Development, Production |  <p>TG Lee Operating Partner</p> <ul style="list-style-type: none"> • M.Director POSCO, SAMSUNG • CEO, DPC • Specialty : Growth Strategy, Southeast Aisa |  <p>GH Park Operating Partner</p> <ul style="list-style-type: none"> • CEO, Korea Smart Card • CEO, LG N-SYS, • EVP, LG CNS • Specialty: Corporate Development, Strategy | |

STIC is actively practicing ESG under the business philosophy of Socially Responsible Investing

STIC ESG Milestone

1999 Socially Responsible Investing

- STIC established "Socially Responsible Investing" as its key business philosophy

2006 Negative Screening

- STIC established its Negative Screening system to avoid investing in companies that operate in non-ESG friendly sectors
- STIC launched its first Shariah-compliant fund for its Middle Eastern investors

2017 Stewardship Code

- STIC introduced its own Stewardship Code to actively participate in the decision-making processes of portfolio companies

2021 UN PRI Signatory



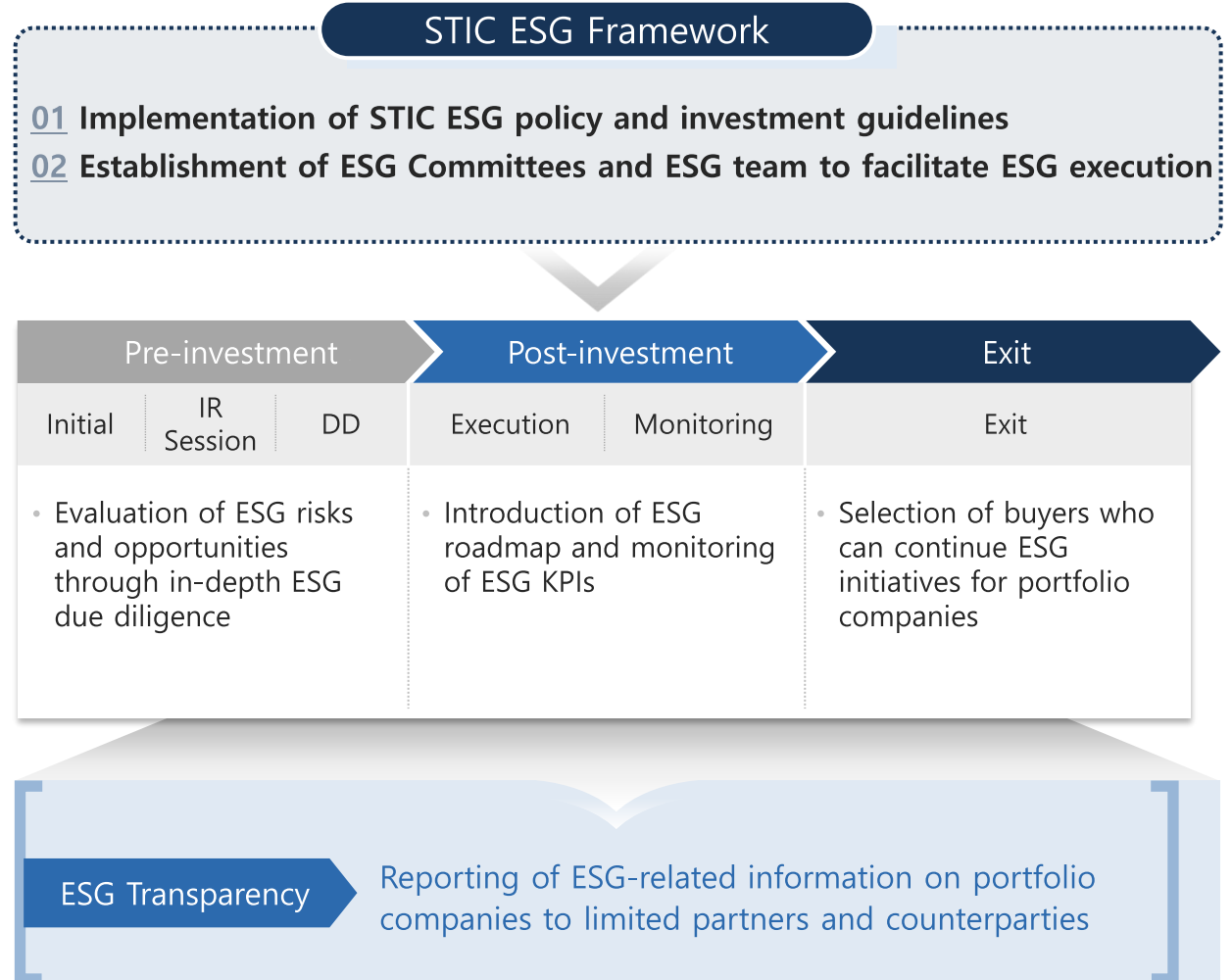
- STIC became a signatory of UN PRI to actively adopt global ESG initiatives and duties

2022 TCFD Supporter



- STIC adopted TCFD recommendations to integrate climate-related risk and opportunity factors into investment decisions

STIC ESG Review Proess



▣ STIC currently manages US\$ 5.7 billion in AUM.

Strategy	Deal Size	Tranche	Type	Vintage	Name	Status	Size (US\$ mn)
Opportunities	Large-cap / Mid-cap	Equity / Mezzanine	Blind	2023	STIC Opportunities III	Investing	1,500
			Blind	2019	STIC Opportunities II	Harvesting	906
			Blind	2016	STIC Opportunities I	Harvesting	448
			Blind	2014	STIC M&A Opportunities	Harvesting	164
			Blind	2014	STIC COPA	Liquidating	371
			Project	2021	STIC Opportunities II – Project I	Harvesting	416
			Project	2021	STIC Opportunities II – Project G	Harvesting	118
			Project	2018	STIC Frontier	Harvesting	153
			Project	2017	STIC M&A Opportunities – Project D	Liquidated	27
Growth Capital	Mid-cap / Small-cap	Equity / Mezzanine	Project	2024	KDB-STIC Regional Development	Harvesting	159
			Blind	2023	STIC K-Growth	Investing	172
			Blind	2021~22	STIC Asia Growth II	Investing	420
			Blind	2018	STIC Asia Growth I	Harvesting	235
			Blind	2013	STIC Growth III	Harvesting	444
			Blind	2009	STIC Growth II	Liquidated	180
			Blind	2006	STIC Growth I	Liquidated	151
Credit	Large-cap / Mid-cap	Mezzanine / Credit	Project	2023	STIC Eugene Star	Harvesting	223
Others	-		Blind	-	Other Legacy Blinds Funds	Liquidated	553
			Project	-	Other Legacy Project Funds	Liquidated	68
Current AUM							5,729
Aggregate AUM (Including Liquidated Funds)							6,708

STIC focuses on “Key Trends” and invests in leading companies that operate in newly rising sectors.

PE(Opportunities)

Featured Portfolio



LOTTE ENERGY MATERIALS **MUSICOW** DOUBLE DOWN INTERACTIVE OKESTRO®
Grab JUVIS HUMAX Mobility HANCOM HANCOM LIFECARE CHAEVI

Growth Capital

Featured Portfolio



SHINHEUNG SEC PERFECT DAY BY4M STUDIO MEDIAN Diagnostics COOP MARKETING
Timf Team Fresh Carrot ninjacart TIKI.VN DS Electera
Open a better future

Ventures

Featured Portfolio



SMLAB Singular Materials Laboratory Giga Vis Giga Vision Inspection System CUROCELL
wadiz SPARKPLUS MUSINSA APR CONTEC PINOTBIO

▣ Key Exits



HYBE

- Music label
- Investment: KRW 149B
- Minority
- Multiple: 5.13x



GOLFZON

- Indoor golf simulator
- Investment: KRW 20B
- Minority
- Multiple: 4.42x



DAEKYUNG O&T

- Manufacturing oil & fats
- Investment: KRW 95B
- Sole Buyout
- Multiple: 3.46x



RFHIC

- Wireless infrastructure
- Investment: KRW 42.8B
- Minority
- Multiple: 2.61x

LIG NEX1

- Aerospace and defense
- Investment: KRW 150B
- Sole Buyout
- Multiple: 2.14x



ECOPRO

- Battery material
- Investment: KRW 30B
- Minority
- Multiple: 1.32x



HK inno.N

- Bio healthcare
- Investment: KRW 80B
- Co-Buyout
- Multiple: 1.82x



Hanwha Systems

- Defense electronics
- Investment: KRW 150B
- Minority
- Multiple: 1.62x



ACROSS

- Dermal filler
- Investment: KRW 21B
- Minority
- Multiple: 3.39x



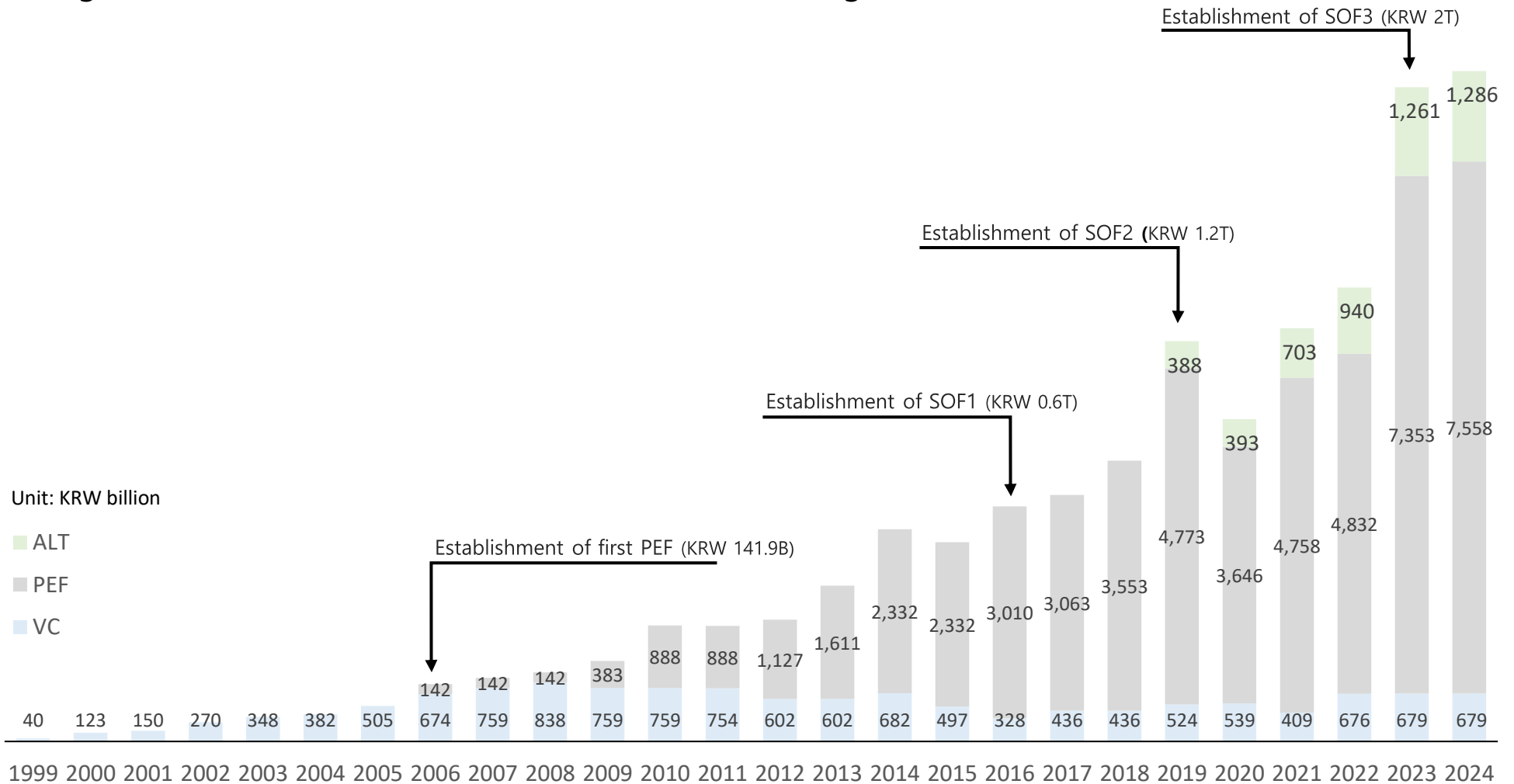
MDS Tech

- Embedded IT solutions
- Investment: KRW 46.7B
- Sole Buyout
- Multiple: 2.00x

**Investment amount denoted in KRW*

▣ STIC currently manages a total AUM of KRW 9.6 trillion (PEF 7.6tn, VC 0.7tn, Alt 1.3tn)

STIC has grown into a leading PE/VC firm with KRW 9.6 trillion assets under management(AUM) through the continuous establishment of medium to large-size funds



▣ Dividends(2018~2023)

STIC promises to improve shareholder returns by consistently increasing its dividend.

STIC will continue to pay dividends within the range of distributable profits through continuous profit realization considering factors such as cash flow and business environment.

	2018	2019	2020	2021	2022	2023
Total payout (1M KRW)	2,606	2,978	3,395	5,659	7,314	9,143
Dividend per share (KRW)	70	80	90	150	200	250
Payout ratio	22.5%	27.9%	17.0%	9.7%	46.1%	33.1%
Net income¹	11,274	10,669	19,571	58,095	15,856	27,595
Dividend yield²	1.3%	1.6%	1.1%	1.1%	3.6%	3.5%

¹ Consolidated basis

² Based on Business Report for the respective year

STIC Investments

Financial Overview

- Seoul
 - Singapore
 - Ho Chi Minh
-

▣ FY2024 1Q Highlight

Business performance

Operating Revenue KRW 22.1B, Operating Income KRW 10.3B, Net Income KRW 8.5B(consolidated)

Increased management fee from the establishment of a flagship PE fund, SOF3, and a new Growth Capital fund, K-Growth PEF → **Increased profit level**

Increased labor cost and one-off fee expense, Increased investment return from fund valuation gain

Fundraising

KDB-STIC Regional Development PEF (Project Fund, KRW 215B)

→ KDB-STIC Regional Development PEF(with the Korea Development Bank) is a project fund that invests in DN Solutions

Investment and Exit

Investment (Growth Capital): KRW 250B in DN Solutions(Pre-IPO)

▣ FY2024 1Q Financial Highlights

Earnings Summary

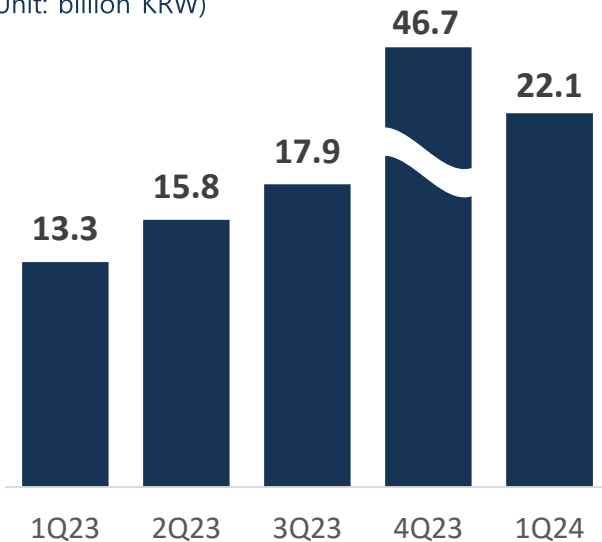
Operating Revenue KRW 22.1B (QoQ $\triangle 53\%$ / YoY $+66\%$) : QoQ Operating Revenue decrease from base effect from one-off carried interest accruals in 4Q23

Operating Income KRW 10.3B (QoQ $\triangle 31\%$ / YoY $+91\%$) : QoQ Operating Income decrease from decrease on Operating Revenue even with decreased labor costs

Net Income KRW 8.5B (QoQ $\triangle 13\%$ / YoY $+102\%$)

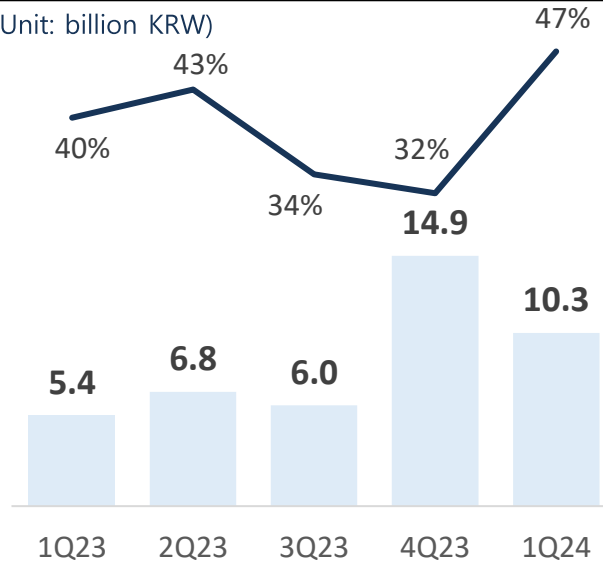
Quarterly Operating Revenue

(Unit: billion KRW)



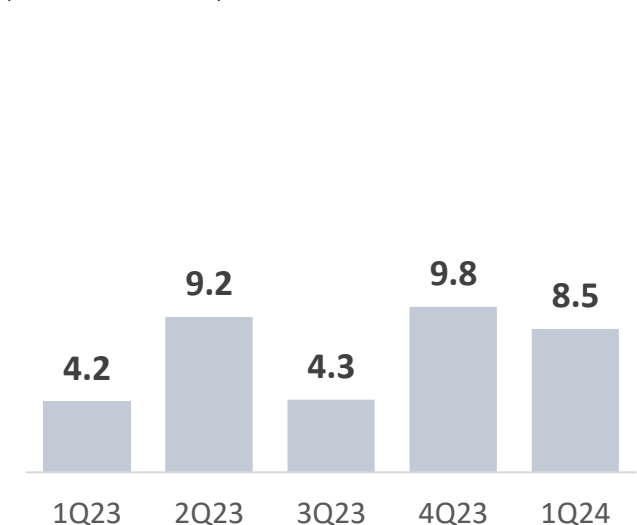
Quarterly Operating Income

(Unit: billion KRW)



Quarterly Net Income

(Unit: billion KRW)



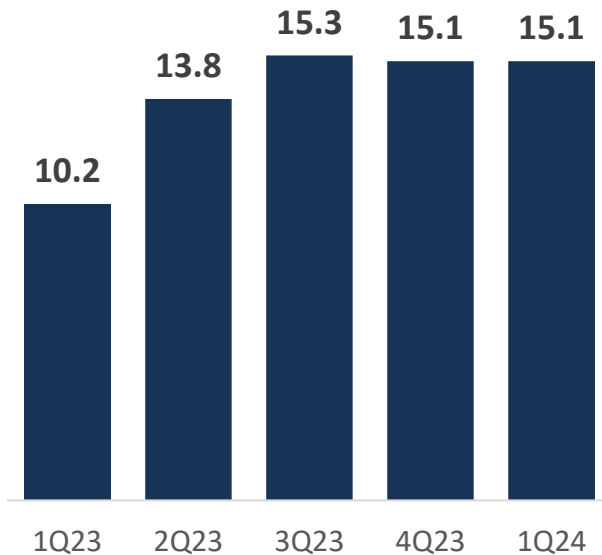
▣ Operating Revenue Breakdown

1Q24 Operating Revenue KRW 22.1B (QoQ Δ 53% / YoY +66%)

- Management Fee: Fund AUM is flat with no significant change from the previous quarter
- Investment Income, etc.: Increase in fund valuation gain

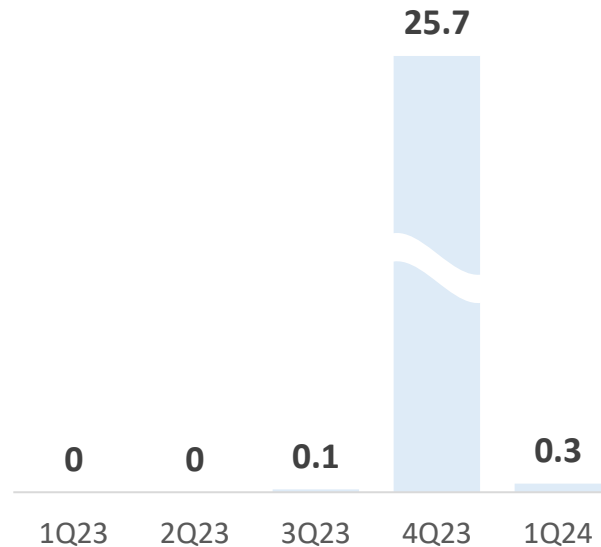
Management Fee

(Unit: billion KRW)



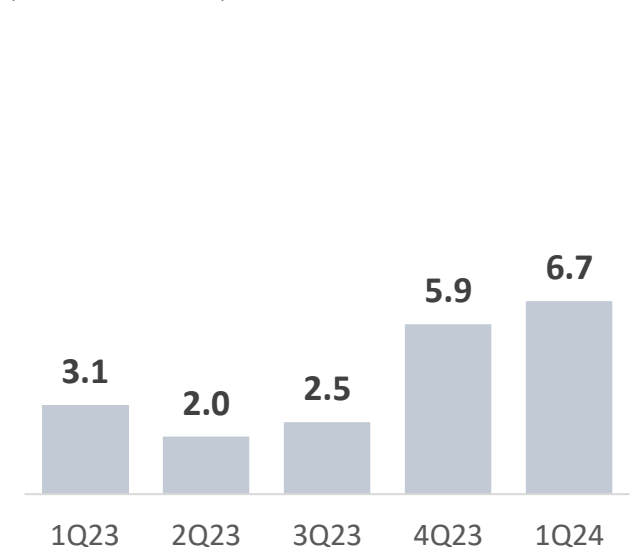
Carried Interest

(Unit: billion KRW)



Investment Income, etc.

(Unit: billion KRW)

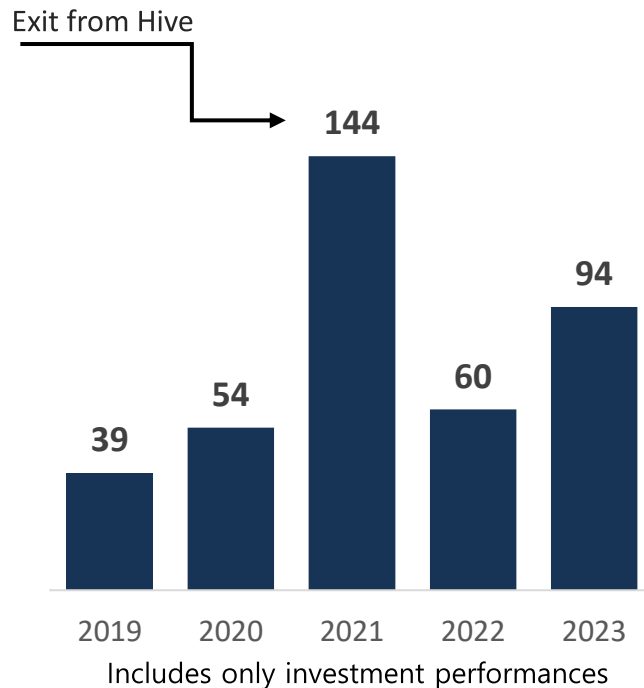


▣ 5-Year Annual Performances (2019 ~ 2023)

- Management fee continues to increase with the growth of fund size (AUM) under management
- Main source of carried interests: Exits from Hive in 2021, HK inno.N in 2022 and Daekyoung O&T in 2023
- Decreased Operating Income in *2022 from the increase in interest rate.

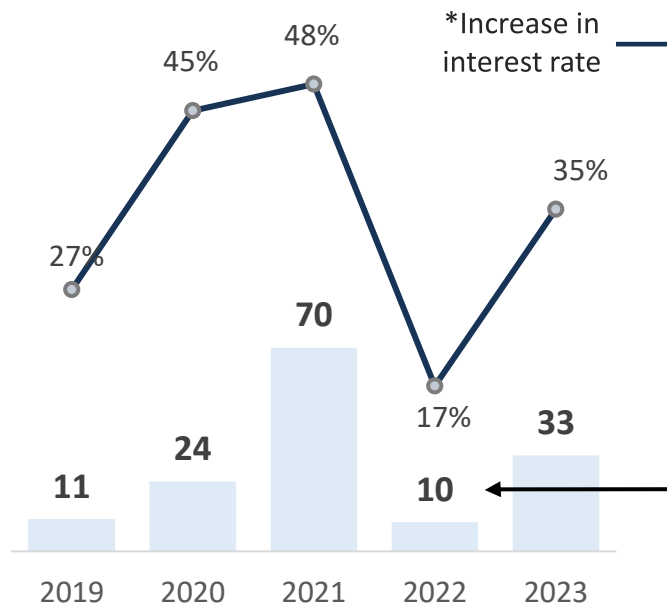
Operating Revenue

(Unit: billion KRW)



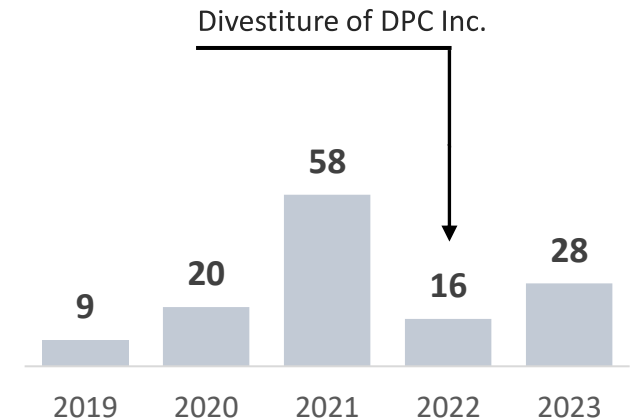
Operating Income/Margin

(Unit: billion KRW)



Net Income

(Unit: billion KRW)



▣ 1Q FY2024 Financial Statements Summary - Consolidated

■ Consolidated Balance Sheet

(Unit: million KRW)

Accounting title	1Q2024	4Q2023	Gap
Current assets	91,312	97,542	△6,230
Non-current assets	190,831	187,315	3,516
Total assets	282,143	284,857	△2,714
Current liabilities	26,317	27,892	△1,575
Non-current liabilities	3,861	4,183	△322
Total liabilities	30,178	32,075	△1,897
Share capital	59,675	59,675	0
Other components of equity	△8,677	△8,706	29
Retained earnings	200,735	201,591	△856
Non-controlling interest	232	222	10
Total equity	251,965	252,782	△817

■ Consolidated Income Statement

(Unit: million KRW)

Accounting title	1Q2024	1Q2023	YoY	
			Gap	Rate
Operating revenue	22,104	13,335	8,769	65.76%
Management fees	15,148	10,192	4,956	48.63%
Carried Interest	325	0	325	-
Investment income*	5,679	1,411	4,268	302.48%
Others	952	1,732	△780	△45.03%
Operating expenses	11,853	5,363	6,490	121.01%
Investment expenses*	881	566	315	55.65%
Others	111	50	61	122.00%
Administrative expenses	10,861	7,356	3,505	47.65%
Operating Income	10,251	5,363	4,888	91.14%
Non-operating Income	57	△145	202	-
Net profit	8,472	4,200	4,272	101.71%

note*) This is a valuation loss, not a realized loss, and is subject to change based on future macro share price movements.

STIC Investments

Headquarters

12, Teheran-ro 78-gil, Gangnam-gu, Seoul, Republic of Korea

Contact

IR +82-2-3453-9664, ir@stic.co.kr

This is a reference material prepared for the purpose of providing information to help customers make investment decisions. This material is based on data and information that can be trusted by the person in charge, but we do not guarantee the integrity or accuracy of the information provided. All investment decisions must be made at the investor's own judgment and responsibility, and this material cannot be used as evidence of any legal dispute regarding investment results.

